Managed Print Solutions

Want help managing your printing, so you can focus on managing your organization?

Managed Print Services (MPS) is a is a service for your printer fleet. This service includes toner, consumables, and break/fix service for most HP LaserJet and copier class models. DCS does support other device models under the MPS program such as Lexmark and Xerox. If there are other devices you would like added, please reach out to your account manager.

The program is designed to help you streamline your printer support costs and curb rogue toner spend. An additional benefit is toner is automatically triggered and shipped for each device enrolled in the program. This eliminates end users or the corporate procurement team from having to perform this task.

This is known as a Just in Time Service. Toner typically arrives 10-20 days before the printer or copier runs out of toner.

- Just-in-time toner delivery for improved cash flow
- Supplies, service, and hardware for all major brands
- Remotely monitored print environment
- Equipment maintenance and repair
- Cost per click
- Lease/buy equipment programs

Our MPS pricing model bundles all toner, parts, and service into a cost-per-page rate across your entire networked printer fleet. Summary and device details of our proposed pricing for your fleet will be presented and contractually agreed upon.

- Serviced machines identified.
- Pricing plan outlined.
- Service contract signed.
- Identify Customer contact for account maintenance.
- Machines Labeled with serial number and service information.

Assessment of Fleet to determine current needs and formulate a service plan includes the following.

- Devices (# of devices, make and models)
- Total Page Volume
- Network and Non-Network printers
- Age of Printer Fleet
- Printer Utilization

Annual Utilization measures the efficiency of a printer by measuring the page volume your organization is printing/copying annually compared to manufacturer and industry recommendations. In most situations, printers that are over-utilized OR under-utilized have a higher operating cost than printers that are efficiently utilized.

Solutions for improving Annual Utilization Our Analysis provides real-time meter reads and consolidated statistics to identify over-and under-utilized devices. Solutions range from simple changes such as providing users with access to certain devices, to more advanced solutions like rules-based printing with load-balancing software to direct print traffic.

Optimize performance and reduce expenses with Managed Print Services.